

No More Pointless Meetings: Breakthrough Sessions That Will Revolutionize the Way You Work



Wasting time in pointless meetings is the one thing that never seems to change. Martin Murphy, however, has helped a Who's Who of corporate clients transform time-sapping meetings into breakthrough sessions that are measurably productive. His strategy is not simply to make meetings more palatable; instead, here frames the entire concept of collaboration and introduces four Work Sessions that replace meetings to get more done, faster than ever before. These protocols address Issues Management, a means to identify, rank, and resolve issues before promoting them to Action Plan status; Problem Solving, thirty-minute sessions for quickly solving complex problems; Innovation, a means to discover the billion-dollar idea that lurks in every organization; and Ongoing Planning, a stripped-down, built-for-speed, ongoing alternative to scheduled planning. In the Digital Age, where innovation and speed-to-market capabilities rule, No More Pointless Meetings shows managers how to leverage the creative and cognitive capabilities of their reports in a manner that transforms traditional collaborative outcomes.

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